

New York State Department of Corrections and Community Supervision

IFB 2023-02 – Electrocardiogram (ECG) Services – Correctional Facilities

Questions and Answers Posted: 2/15/2023

All responses are incorporated into IFB 2023-02.

Question #	Corresponding IFB Section	Bidder's Question	Answer
1	Scope of Services (Page 21)	Do these Correctional Facilities have Wi-Fi infrastructure? If so, are we allowed to use that Wi-Fi for transmitting information to the internet.	No.
2	General	Where is the location of central IT related hub for DOCCS?	This question is not relevant to this IFB.
3	Scope of Service (Page 21)	Is there an existing Telehealth platform that DOCCS use that we need to interface with or are we allowed to implement our telehealth platform.	No, DOCCS does not interface with a telehealth platform for this service.
4	Scope of Service (Page 21)	Is there a centralized medical equipment maintenance department within DOCCS with whom we need to coordinate the maintenance of ECG equipment. If so, where is this located?	No, DOCCS does not have a centralized maintenance department.
5	Scope of Service (Page 21)	Do we need to include the cost of maintaining existing EKG machines (not supplied by us) in our offer.	For the term of the current warranty, DOCCS will work with the prior vendor. After the warranty expires, DOCCS will work with the winning vendor to provide service for those machines.
6	General	Is there a minimum percentage compliance for MWBE participation in the contract?	According to IFB 2023-02, page 9 of the IFB, MWBE goals are set at 0%.
7	General	After speaking with my GE Representative, he stated that they are expecting the MAC 2000 to become end of service life in the next year or so. The next level up, MAC 5 ECG/EKG machine	Per IFB 2023-02 page 23 Bid Cost form – ECG Machines are to be GE Mac 2000 or better/comparable (include specs with bid).

		was released in the second half of 2022. Will you accept this equipment?	
8	Attachment 1	Is the Elmira annual volume of 2320 a misprint? It doesn't seem correct that they would do almost 2000 more studies than any other facility?	Elmira's annual volume of 2320 is correct.
9	Attachment 1	Is the required number of machines for Fishkill truly 21 or is this a misprint? Again, it doesn't seem correct that they would require 21 machines for 160 annual exams.	Fishkill RMU should read 2 machines. See Addendum 1 of IFB 2023-02.
10	General	It should be added into the IFB that the ECG machines will have to have the ability to dial a PIN number (password) before they are able to dial out, on an analog phone line, from the NYDOCCS sites. Should this be added to the IFB requirements as it best describes the current workflow?	No, DOCCS workflow will be discussed with the winning vendor.
11	Scope of Service (Page 21)	Per Item #11 of <i>Scope of Services</i> requiring "telephonic ECG service": The existing ECG machines currently use a modem to transmit over analog phone lines. Are ECG devices that transmit over cellular or WIFI acceptable?	No, ECG devices that transmit over cellular or Wi-Fi are NOT acceptable.
12	Attachment 1	Per the <i>Bid Cost Form</i> : The IFB states that there will be about 10 purchases of ECG machines a year. <ul style="list-style-type: none"> a. There is no total # of ECG machines statewide on the Attachment 1. How many existing ECG machines are there in use statewide? b. Attachment 1 lists Fishkill RMU as having 21 ECG machines. How many ECG machines does Fishkill RMU have? 	<ul style="list-style-type: none"> a. 82 total machines in use statewide. b. See response to question #9 above.
13	General	Must the new vendor take service calls for the existing/legacy ECG machines?	Per IFB 2023-02 page 21, Scope of services #3, Vendor must respond to service calls within 24 hours and a loaner must be provided if repair cannot be made within 48 hours.

14	Scope of Service (Page 21)	<p>Per the <i>Scope of Services</i>, Sections 3 & 4:</p> <ul style="list-style-type: none"> a. If there are minor issues with an existing ECG machine, is the winning bidder required to ship out a loaner ECG machine via next day if they can't trouble-shoot the ECG machine over the phone? b. If an existing ECG machine needs to be repaired, but a new purchase is not needed: Does the winning vendor make these repairs? c. Is a loaner machine required (and to be delivered via next day) during the time it takes to make the repairs if the ECG machine cannot be repaired within 48 hours? 	<ul style="list-style-type: none"> a. See response to question #13 above. b. See response to question #5 above. c. See response to question #13 above.
15	Scope of Service (Page 21)	<p>In Section 9 of the <i>Scope of Services</i> the IFB states the following as a requirement: <i>“Option to view ECG Reports Electronically (i.e. through a portal system).”</i> Is it the intent of the IFB that the winning bidder must have a Portal that can also communicate with the legacy ECG machines allowing these existing devices to transmit their ECGs into the winning vendors Portal for viewing by the NYDOCCS sites?</p>	<p>The portal is for DOCCS facilities to view ECG reports not for DOCCS to upload anything to.</p>
16	Bid Cost Form (Page 23)	<p>The <i>Bid Cost Form</i> states in Item #2 that there is an <i>“Interpretation cost”</i> per ECG. Being the long-time, current vendor, we know much more goes into this line item. Do you want to add that this line item: “Includes ECG paper, disposable electrodes, replacement Patient Cables(lead wires), universal adapter clips, shipping & handling, transmission of ECGs, archival of tests, retrieval of tests, reporting, Portal use, possible EMR integration, and 24/7 Tech Support.”?</p>	<p>See Addendum 1 of IFB 2023-02.</p>

		Note: All of the items listed above are needed by the NYDOCCS sites, and are required for the vendor to perform the Contract, but we see that they are not specifically itemized.	
17	Scope of Service (Page 21)	In Item number 7 of the <i>Scope of Services</i> it states that the transmission, archival and retrieval of ECGs must be included in the ECG machine purchase price but historically, for this ECG Services contract, that is not that way it has been done. Since only a small percentage of the ECG machines are sold/purchased each year, all of the required components of the Scope (per question number #7 above) have actually all been grouped into the per ECG interpretation line item. Do you want to change this in the IFB; moving the transmission, archival and retrieval of ECGs to the correct place/line item?	See Addendum 1 of IFB 2023-02.
18	General	Just confirming: Are consumable supplies (ECG paper and disposable electrodes) part of what the bidder must supply, for new AND legacy ECG machines, at no charge?	See Addendum 1 of IFB 2023-02.
19	General	Are STAT Overreads required to be returned to the requesting sites within 30 minutes on a 24/7/365 basis?	Yes, see IFB 2023-02 page 21, Scope of Services #13.
20	General	If a future EMR integration project is implemented, would the Overreads need to be put into the EMR within the required turn-around-times as well?	Anything needing to be placed into the EMR will be done by DOCCS and not the vendor.